



Show Me the Money

Expenses

Licensing Fee: \$2500 (payable over 3 years at \$69/month) This includes Training Seminars, year-round Teacher mentoring/support, teaching materials, and student materials)

Extra materials needed for 1st Year: \$300-400

1. Autoharp \$250-300
2. Tambourine \$15-20
3. Puppet \$15-20
4. Speaker for audio varies

Extra materials needed for 2nd and 3rd Year: \$770-1080

Can be expensed after teaching 1st Year and already earned almost \$6,000 (Licensing fees paid to date would be \$828)

- Full sized keyboard per student (6-7) approx. \$80-100 ea.
- Keyboard stand for each student (6-7) approx. \$20 ea.
- Stool for each student and parent (12-14) approx. \$10 ea.
- 'Finale' or other music writing software approx. \$50-100

Support Fees: \$7/month/student

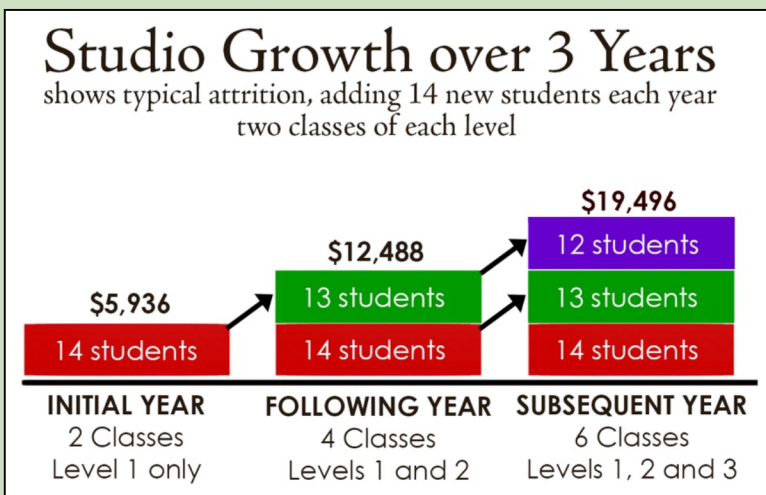
Let's Play Music collects a fee for each student enrolled in your studio. This means of \$70* in monthly tuition, you keep \$63.

Total Expenses over three years: \$3,980

Earnings

After one year, teaching 2 classes, you will have earned \$5,936. After 3 years, teaching 6 total classes (see chart below), you will have earned \$37,920.

Total Earnings over three years: \$37,920



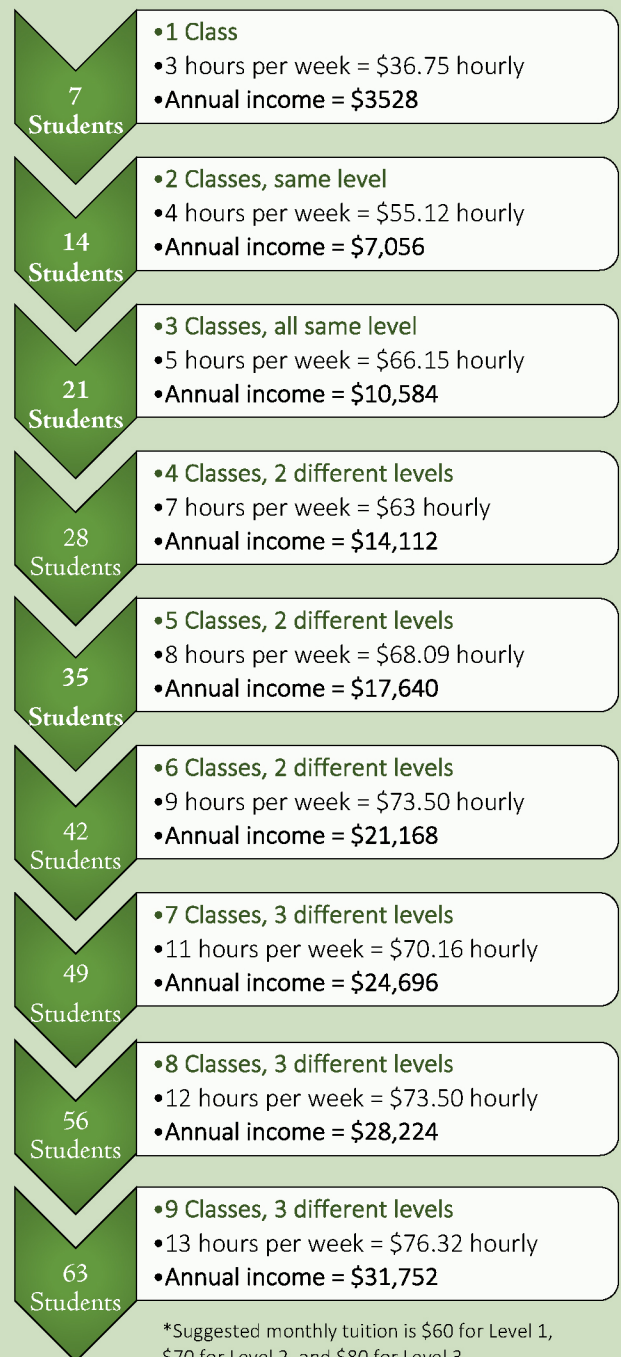
Income (hourly and annually)

The figures below represent *typical monthly tuition using a \$70/month average minus \$7 Support Fee.

Hourly earnings allows for 2 hours preparing for each level of class and one hour teaching it.

ex. $\$63 \times 7 \text{ students} = \$441/\text{month} \div 12 \text{ monthly hours}$

Annual income is what would be collected during the 8-month teaching year.



*Suggested monthly tuition is \$60 for Level 1, \$70 for Level 2, and \$80 for Level 3. All earnings projections are based on tuition model.



Show Me the Money

Expenses

Licensing Fee: \$2500 (payable over 3 years at \$69/month) This includes Training Seminars, year-round Teacher mentoring/support, teaching materials, and student materials)

Extra materials needed: \$2,400

1. Keyboards for each student (4) \$500 each
2. Gathering Drum \$100
3. Keyboard Playmat \$75
4. Headphones for each student \$20 each
5. Finale or similar software \$100
6. Speaker for audio varies

Total Expenses over three years: \$4,900

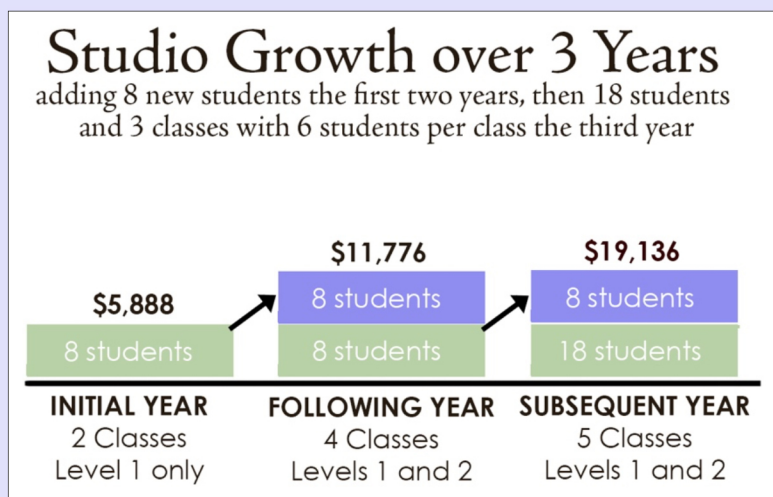
Support Fees: \$8/month/student

Let's Play Music collects a fee for each student enrolled in your studio. This means of \$100* in monthly tuition, you keep \$92.

Earnings

After one year, teaching 2 classes, you will have earned \$5,888. The following year you will add Level 2 and teach 2 classes at each level with 4 students in each class. After that, you may put 6 students in your Level 1 class (see chart below) teach 3 classes of Level 1 and you will have earned \$36,800.

Total Earnings over three years: \$36,800



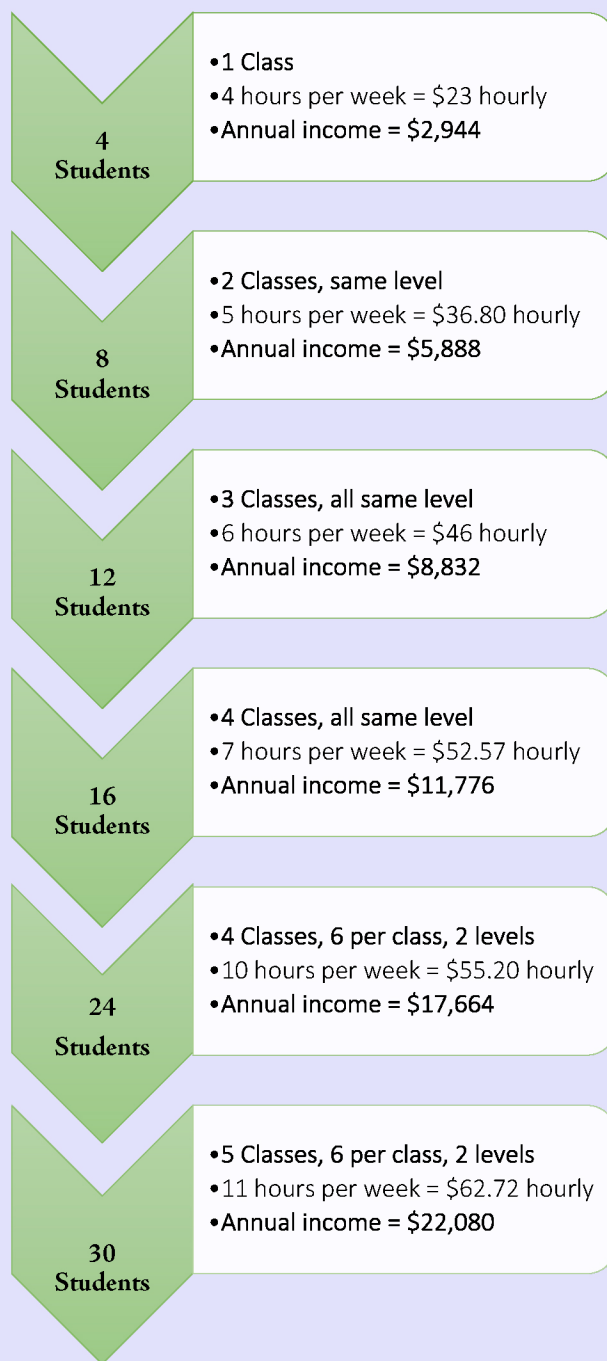
Income (hourly and annually)

The figures below represent *typical monthly tuition using a \$100/month average minus \$8 Support Fee.

Hourly earnings allows for 3 hours preparing for each level of class and one hour teaching it.

ex. $\$92 \times 4 \text{ students} = \$368/\text{month} \div 16 \text{ monthly hours}$

Annual income is what would be collected during the 8-month teaching year.





Show Me the Money

Expenses

Licensing Fee \$1700

(payable over 3 years at \$48/month) This includes Training Seminars, year-round Teacher mentoring/support, teaching materials, and student materials.

Extra materials needed \$500

1. Gathering drum \$100
2. Rhythm Instrument Sets..... \$200
3. Puppet..... \$15-20
4. Stretchy Band \$60
5. Parachute \$40
6. Misc. teaching supplies \$80
7. Speaker for audio..... varies

Total Expenses after 3 years \$2,200

Support Fees \$5/month/family

Let's Play Music collects a fee for each family enrolled in your studio. This means of *\$50 in monthly tuition, you keep \$45.

Earnings

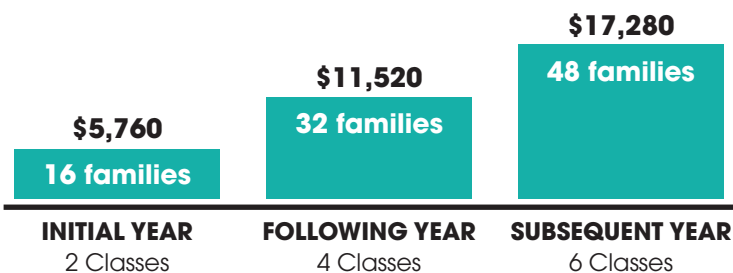
After one year, teaching 2 classes with 8 families, you will have earned \$5,760.

After 3 years, teaching 6 total classes with 8 families (see chart below), you will have earned \$34,560.

Total Earnings after 3 years \$34,460

Studio Growth Over 3 Years

(adding 2 classes each year)

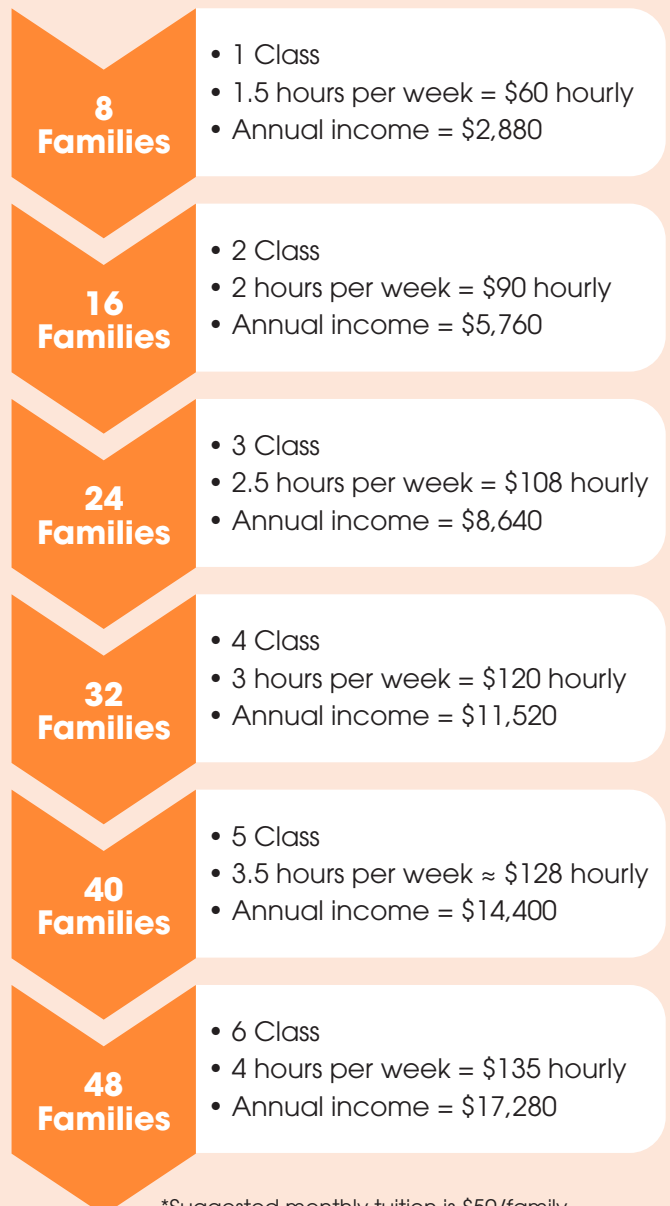


Income (hourly and annually)

The figures below represent typical monthly tuition using a *\$50/month minus \$5 Support Fee.

Hourly earnings allows for 1 hour preparing classes and 30 minutes teaching each one. ex. \$45 x 8 families = \$360/month ÷ 6 monthly hours

Annual income is what would be collected during the 8-month teaching year.



*Suggested monthly tuition is \$50/family.
All earnings projections are based on tuition model.